## Laguna Board of Realtors Broker Preview Marketing Mtg., May 22, 2013 Special Guest Speakers: Vern Bock of Wells Fargo Laguna Beach

NP13061194 176 EMERALD BAY , LAGUNA BEACH 92651

Open House ID: 66778178 City/Area: LB/NL Garage: 3/Attached 43/43 DOM/CDOM:

MB#: 1 Type: Resi/SFR/D

Bdr: 5 Total Baths: Refreshments:

Year Built: Saft: 6835/B 2005 Drawing: No Occupant: Occupant Phone:

Kev Safe: /No Key Safe

Brokers OpenHouse Type:

Showing Agent: Listing Office: **HOM Sotheby's International Re Beverly Cleveland** 

\$20,000,000

Listing Agent: Robert Giem Tour Date: 05/22/2013

Attended Cross Streets: Coast Highway Attend:

NP13091652 326 EMERALD BAY , LAGUNA BEACH 92651 \$4,599,000

Open House ID: 67617766 City/Area: LB/NL 2/Attached Garage:

Type: Resi/SFR/D MB#: DOM/CDOM: 5/5

Bdr: Total Baths: Refreshments:

Saft: Year Built: 2001 4000/SEE Drawing: No

Occupant: Occupant Phone:

Kev Safe: /No Key Safe OpenHouse Type: Brokers

Crystal Cove Sales and Leasing Listing Office: Showing Agent: Dean Ledger

Listing Agent: Dean Ledger Tour Date: 05/22/2013

Listing Agent:

Attend: Attended Cross Streets: Pacific Coast Highway

3 LG13047795 315 HAWTHORNE RD, LAGUNA BEACH 92651 \$1,249,000

Open House ID: LB/NL 0/ 67590767 City/Area: Garage: MB#: 950F2 62/62 Type: Resi/SFR/D DOM/CDOM:

Bdr: 2 Total Baths: 2 Refreshments: Saft: 1917 Year Built: No

1100/A Drawing:

Occupant Phone: Occupant: Brokers Kev Safe: /No Key Safe OpenHouse Type:

Showing Agent: Listing Office: **HOM Sotheby's International Re** Maura Short

Tour Date: 05/22/2013

Attend: Attended Cross Streets: High/Cypress

Maura Short

#### **Affiliate PowerPoint Presentation Team**

Thank you for creating & running the Broker Preview slide presentation at the Wednesday Marketing Meetings

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#### **Ronald Sinclair**

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Commercial Cleaning Service Solution

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BPG Home Inspection
Aaron Thompson

2606 Willo Lane Costa Mesa Ph: (949) 466-9399 aaron@alt007.com www.bpginspections.com



2014 LBOR Board of Directors Election Day
May 22
Please get your Ballot to the Board Office by 5PM

L40204 386 CLIFF DR, LAGUNA BEACH 92651 \$2,695,000 4 Open House ID: LB/NL 2/ 61746443 City/Area: Garage: 181/181 Type: MB#: 950F3 DOM/CDOM: Resi/CONDO/A Bdr: Total Baths: Refreshments: Saft: 2200/P Year Built: 2008 Drawing: No Occupant: Occupant Phone: Brokers Kev Safe: /No Key Safe OpenHouse Type: Listing Office: Prudential Showing Agent: Diane Cannon Listing Agent: James Ardery Tour Date: 05/22/2013 Attend: Attended Cross Streets: PCH PW13086845 1564 SKYLINE DR, LAGUNA BEACH 92651 \$1,899,000 Open House ID: LB/LV 2/Attached 67684747 City/Area: Garage: Type: Resi/SFR/D MB#: 950H2 DOM/CDOM: 11/11 Bdr: Total Baths: Refreshments: Catered Luncheon! 2641/B 1995 Saft: Year Built: Drawing: No Occupant: Occupant Phone: Brokers Kev Safe: /Supra OpenHouse Type: Seven Gables Real Estate Listing Office: Showing Agent: Marilyn Ryder Listing Agent: Marilyn Ryder Tour Date: 05/22/2013 Attended Park & Skyline Attend: Cross Streets: LG13093707 616 CUPRIEN WY, LAGUNA BEACH 92651 \$3,950,000 LB/LV 2/ Open House ID: 67673164 City/Area: Garage: 6 Type: 3/3 MB#: ResiInc//A DOM/CDOM: Bdr: Total Baths: Refreshments: Snacks Sqft: Year Built: 1941 No Drawing: Occupant: Occupant Phone: Kev Safe: /No Key Safe OpenHouse Type: Brokers Listing Office: Showing Agent: J Group, Inc. Nancy Pooley Listing Agent: Nancy Pooley Tour Date: 05/22/2013 Attend: Attended Cross Streets: Thalia/Cuprien LG13094035 339 AGATE ST. LAGUNA BEACH 92651 \$3,495,000 Open House ID: 67679067 City/Area: LB/LV Garage: 2/Attached Resi/SFR/D MB#: DOM/CDOM: 1/1 Type: 7 Bdr: Total Baths: Refreshments: Lunch will be served by 3 Sqft: 2800/B Year Built: 2010 Drawing: No Occupant: Occupant Phone: Key Safe: Brokers /No Key Safe OpenHouse Type: Listing Office: **HOM Sotheby's International Re** Showing Agent: Michael Johnson

Agate & Glenneyre

Listing Agent:

Tour Date:

Attend:

Michael Johnson

Cross Streets:

05/22/2013

Attended

LG13093407 856 DIAMOND ST, LAGUNA BEACH 92651 \$4,500,000 Open House ID: 67666405 City/Area: LB/LV Garage: 3/Attached 1/1 Type: Resi/SFR/D MB#: DOM/CDOM: 8 Bdr: 3 Total Baths: Refreshments: 2003 Saft: 4420/E Year Built: Drawing: No Occupant: Occupant Phone: Key Safe: OpenHouse Type: Brokers /Supra Listing Office: **Tresor Properties** Showing Agent: Nickole Jean Listing Agent: Nickole Jean Tour Date: 05/22/2013 Attend: Attended BLUEBIRD CANYON/SUMMIT Cross Streets: OC13090653 748 DIAMOND ST, LAGUNA BEACH 92651 \$1,795,000 Open House ID: 67592547 City/Area: LB/LV Garage: 2/Detached Type: Resi/SFR/D DOM/CDOM: 6/6 MB#: Bdr: Total Baths: **Light Refreshments** 3 Refreshments: Saft: Year Built: 1927 2450/P Drawing: No Occupant: Occupant Phone: Key Safe: OpenHouse Type: Brokers /Supra Listing Office: Coldwell Banker Beachside Showing Agent: Jimmy Reed Listing Agent: Jimmy Reed Tour Date: 05/22/2013 Attend: Attended Diamond & PCH Cross Streets: 10 OC13090653 748 DIAMOND ST, LAGUNA BEACH 92651 \$1,795,000 Open House ID: 2/Detached 67675942 City/Area: LB/LV Garage: 6/6 Type: Resi/SFR/D MB#: DOM/CDOM: 3 Refreshments: Bdr: Total Baths: None Year Built: 1927 Sqft: 2450/P Drawing: No Occupant Phone: Occupant: Kev Safe: OpenHouse Type: Brokers /Supra Coldwell Banker Beachside Showing Agent: Listing Office: Lisa Reed Listing Agent: Jimmy Reed Tour Date: 05/22/2013 Attend: Attended Cross Streets: Diamond & PCH 11 LG13093364 359 DIAMOND ST, LAGUNA BEACH 92651 \$1,849,000 2/Detached Open House ID: 67664849 City/Area: LB/LV Garage: Resi/SFR/D MB#: DOM/CDOM: 5/5 Type: Bdr: Total Baths: 2 Refreshments: Saft: 1224/A Year Built: 1936 No Drawing: Occupant: Occupant Phone: Key Safe: /No Key Safe OpenHouse Type: Brokers Listing Office: **HOM Sotheby's International Re** Showing Agent: John Stanaland Listing Agent: John Stanaland Tour Date: 05/22/2013 Attended Attend: Cross Streets: Coast Highway

1.612002120 100		CII ODCE4		410 000 000	
12 Open House ID: Type: Bdr: Sqft: Occupant:	1 OCEAN WY, LAGUNA BEA 67666913 Resi/SFR/D 3 3267/B	City/Area: MB#: Total Baths: Year Built:	LB/LV 4 1991	\$18,800,000 Garage: DOM/CDOM: Refreshments: Drawing: Occupant Phone:	2/Detached 1/1 No
Key Safe: Listing Office: Listing Agent: Tour Date:	/No Key Safe Coldwell Banker P.I. Rod Daley 05/22/2013			OpenHouse Type: Showing Agent:	Brokers Rod Daley
Attend:	Attended	Cross Streets:	Pacific Coast Hwy a	and Diamond	
13 Open House ID:	CATALINA , LAGUNA BEA 67681764	City/Area:	LB/LV	<b>\$1,100,000</b> Garage:	0/
Type: Bdr:	Resi/SFR/D 3	MB#: Total Baths:	2	DOM/CDOM: Refreshments:	1/1
Sqft: Occupant:	768/A	Year Built:	1966	Drawing: Occupant Phone:	No Brokers
Key Safe: Listing Office: Listing Agent: Tour Date:	/No Key Safe Coldwell Banker Wynn O'Neill 05/22/2013			OpenHouse Type: Showing Agent:	Wynn O'Neill
Attend:	Attended	Cross Streets:	Glenneyre/Ruby		
14LG13094126 2142 RUBY PL, LAGUNA BEACH 92651				\$1,900,000	
Open House ID: Type:	67681763 Resi/SFR/D	City/Area: MB#:	LB/LV	Garage: DOM/CDOM:	2/ 49/49
Bdr: Sqft:	3 1268/A	Total Baths: Year Built:	2 1938	Refreshments: Drawing:	No
Occupant: Key Safe: Listing Office: Listing Agent: Tour Date:	/No Key Safe Coldwell Banker Wynn O'Neill 05/22/2013			Occupant Phone: OpenHouse Type: Showing Agent:	Brokers Wynn O'Neill
Attend:	Attended	Cross Streets:	Ruby St.		
15 LG13092871 240 MOSS ST #13, LAGUNA BEACH 92651 \$595,000					
Open House ID: Type:	67650104 Resi/CONDO/A	City/Area: MB#:	LB/LV	Garage: DOM/CDOM:	3/3
Bdr: Sqft: Occupant:	2 930/A	Total Baths: Year Built:	1 1963	Refreshments: Drawing: Occupant Phone:	Yes No
Key Safe: Listing Office: Listing Agent: Tour Date:	/No Key Safe Laguna Beach Propert Gary Hawley 05/22/2013	ties		OpenHouse Type: Showing Agent:	Brokers Gary Hawley
Attend:	Attended	Cross Streets:	Glenneyre St./Moss	5	

LG13072205 2387 SAN CLEMENTE ST, LAGUNA BEACH 92651 \$2,895,000 16 Open House ID: City/Area: 2/ 67537602 LB/LV Garage: 29/29 Type: Resi/SFR/D MB#: DOM/CDOM: Bdr: 4 Total Baths: 3 Refreshments: ves Saft: 3700/A Year Built: 2009 Drawing: No Occupant: Occupant Phone: Kev Safe: /No Key Safe OpenHouse Type: Brokers Richard Zona Listing Office: Main Beach Realty Showing Agent: Listing Agent: Richard Zona Tour Date: 05/22/2013 alta vista Attend: Attended Cross Streets: LG13063617 785 ALTA VISTA WY, LAGUNA BEACH 92651 \$6,2004 2/Attached 67633779 LB/LV Open House ID: City/Area: Garage: MB#: 41/41 ResLse/SFR/D DOM/CDOM: Type: 17 Bdr: Total Baths: 3 Refreshments: Saft: 1973 2010/A Year Built: Drawing: No Occupant: Occupant Phone: Kev Safe: /Call Listing Office Brokers OpenHouse Type: Listing Office: Upstart Technologies, Inc. Showing Agent: David Nale Listing Agent: David Nale Tour Date: 05/22/2013 Attend: Seller Cross Streets: **Bonita Way** LG13093159 1075 NORIA ST, LAGUNA BEACH 92651 \$1,495,000 18 Open House ID: 67659898 City/Area: LB/LV Garage: 2/Detached Type: Resi/SFR/D MB#: DOM/CDOM: 15/15 Bdr: Total Baths: 3 Lunch 3 Refreshments: Saft: 1977 2255/S Year Built: Drawing: No Occupant: Occupant Phone: Key Safe: Brokers /No Key Safe OpenHouse Type: Listing Office: **First Team Estates** Showing Agent: Meital Taub Listing Agent: Meital Taub Tour Date: 05/22/2013 Attend: Attended Del Mar Ave Cross Streets: 2020 CORTEZ, LAGUNA BEACH 92651 19 LG13094213 \$1,350,000 Open House ID: 67683940 LB/LV 2/Attached City/Area: Garage: Type: MB#: 1/1 Resi/SFR/D DOM/CDOM: Bdr: Total Baths: 3 Refreshments: Cookies 4 1979 Saft: Year Built: 2800/A Drawing: No Occupant: Occupant Phone: Brokers Kev Safe: /See Remarks OpenHouse Type: Listing Office: Showing Agent: Pamela Horton Surterre Properties Inc. Listing Agent: Pamela Horton Tour Date: 05/22/2013 Attend: Attended Cross Streets: Tia Juana and Balboa

20 LG13070990 791 BARRACUDA WY, LAGUNA BEACH 92651 \$2,695,000 Open House ID: LB/LV 3/Attached 67676777 City/Area: Garage: 32/32 Type: Resi/SFR/D MB#: DOM/CDOM: Bdr: Total Baths: Refreshments: 5 3 Saft: 3701/E Year Built: 1991 Drawing: No Occupant: Occupant Phone: Key Safe: /No Key Safe OpenHouse Type: Brokers Listing Office: **Surterre Properties** Showing Agent: Fred Albuquerque Listing Agent: Fred Albuquerque Tour Date: 05/22/2013 Attend: Attended Cross Streets: Nyes Pl/Balboa 21 LG13074764 5 STICKLEY DR, LAGUNA BEACH 92651 \$19,000 2/ Open House ID: 67676594 City/Area: LB/LV Garage: 31/31 Type: ResLse/CONDO/A MB#: DOM/CDOM: Bdr: Total Baths: Refreshments: Saft: 2900/L Year Built: 2003 Drawing: No Occupant Phone: Occupant: Key Safe: /No Key Safe OpenHouse Type: Brokers Prudential Listing Office: Showing Agent: **Kristine Torrance** Listing Agent: **Kristine Torrance** Tour Date: 05/22/2013 Attend: Attended Cross Streets: PCH/Montage Drive LG13087997 31561 TABLE ROCK DR #201, LAGUNA BEACH 92651 \$1,725,000 22 Open House ID: City/Area: LB/SL 1/Detached 67672991 Garage: 971B1 7/7 Type: Resi/CONDO/A MB#: DOM/CDOM: Total Baths: Refreshments: Bdr: 2 2 Saft: 1154/A Year Built: 1960 Drawing: No Occupant: Occupant Phone: Kev Safe: /Call Listing Office OpenHouse Type: **Brokers** Listing Office: **Baglin Real Estate** Showing Agent: Wayne Baglin Listing Agent: Wayne Baglin Tour Date: 05/22/2013 Attend: Attended Cross Streets: South Coast Highway 23 OC13084768 32007 COAST , LAGUNA BEACH 92651 \$5,825,000 Open House ID: 2/Attached LB/SL 67680275 City/Area: Garage: 14/14 Resi/SFR/D MB#: DOM/CDOM: Type: Bdr: Total Baths: Refreshments: Saft: 5150/AP Year Built: 1963 Drawing: No Occupant: Occupant Phone: Key Safe: /No Key Safe Brokers OpenHouse Type: Listing Office: Surterre Properties Inc. Showing Agent: **Brian Fischer** Listing Agent: Brian Fischer Tour Date: 05/22/2013 Attended 9th & 10th Attend: Cross Streets:

24 OC13072626 8 N ENCINO , LAGUNA BEACH 92651 \$5,559,000 Open House ID: 67162721 City/Area: LB/SL Garage: 3/Attached Resi/SFR/D MB#: DOM/CDOM: 36/36 Type: Bdr: 3 Total Baths: 4 Refreshments: Gourmet Luncheon Serv Saft: 2911/A Year Built: 2011 Drawing: Occupant: Occupant Phone: Kev Safe: /No Key Safe OpenHouse Type: Brokers **REMAX Fine Homes Inc** Lee Ann Canaday Listing Office: Showing Agent: Listing Agent: Lee Ann Canaday 05/22/2013 Tour Date: Attended PCH/Vista del Sol Attend: Cross Streets: 25 U12004194 3 BAY DR, LAGUNA BEACH 92651 \$14,500 Open House ID: 67602514 City/Area: LB/SL Garage: 2/ 203/203 MB#: 971D3 DOM/CDOM: Type: ResLse/SFR/D Bdr: Total Baths: Refreshments: Saft: Year Built: 1999 4900/P Drawing: No Occupant Phone: Occupant: Key Safe: /No Key Safe OpenHouse Type: Brokers Listing Office: Surterre Properties Inc. Showing Agent: **Katie Rollins** Listing Agent: Katie Rollins Tour Date: 05/22/2013 Attend: Attended CLA Cross Streets: 3 BAY DR, LAGUNA BEACH 92651 U12004192 \$4,999,900 26 Open House ID: 3/ 67602665 City/Area: LB/SL Garage: 203/203 Type: Resi/SFR/D MB#: 971D3 DOM/CDOM: Bdr: Total Baths: 4 Refreshments: Saft: 4900/P Year Built: 1999 Drawing: No Occupant: Occupant Phone: OpenHouse Type: Brokers Kev Safe: /No Key Safe Surterre Properties Inc.

CLA

Cross Streets:

Showing Agent:

**Katie Rollins** 

Listing Office:

Listing Agent:

Tour Date:

Attend:

Katie Rollins

05/22/2013 Attended

### **Dana Point**

OC13093043 208 MONARCH BAY DR, DANA POINT 92629

05/22/2013

DP/MB 2/Attached Open House ID: 67654817 City/Area: Garage: DOM/CDOM: 3/3

1 Type: Resi/SFR/D MB#:

Bdr: 3 Total Baths: 3 Refreshments: **Light Appetizers and Dr** 

\$2,699,000

Occupant Phone:

Year Built: 1964 Saft: 2066/A Drawing: No

Occupant Phone: Occupant:

Kev Safe: /No Key Safe OpenHouse Type: Brokers Kathryn Fleming Listing Office: Coldwell Banker Showing Agent:

Listing Agent: Kathryn Fleming Tour Date: 05/22/2013

Attended Crown Valley and PCH Attend: Cross Streets:

2 OC13093614 416 MONARCH BAY DR, DANA POINT 92629 \$3,195,000

DP/MB 2/Detached Open House ID: 67672920 City/Area: Garage:

Resi/SFR/D MB#: 1/1 Type: DOM/CDOM: Total Baths: Refreshments:

Bdr: 2 3 No Saft: 2496/A Year Built: 1966 Drawing: No

Occupant:

Tour Date:

Tour Date:

Key Safe: /No Key Safe OpenHouse Type: Brokers Pat Nunnikhoven

Listing Office: **Prudential Calif Realty** Showing Agent: Listing Agent: Pat Nunnikhoven

Attended PCH/ Crown Valley Attend: Cross Streets:

OC13093329 24076 ATUN, DANA POINT 92629 \$979,000

3 Open House ID: 67663960 City/Area: DP/MB 3/Attached Garage: Type: Resi/SFR/D MB#: DOM/CDOM: 7/7

Bdr: Total Baths: Refreshments:

REFRESHMENTS 4 Sqft: 2300/E Year Built: 1997 Drawing: No

Occupant: Occupant Phone: Kev Safe: /Supra OpenHouse Type: Brokers

**Vision Properties** Listing Office: Showing Agent: Jeffrey Monroe

Listing Agent: Jeffrey Monroe

05/22/2013 Attend: Attended Cross Streets: MONARCH BEACH DR & NIGUEL RD **4.0C13085561** 34545 SCENIC DR, DANA POINT 92629

Open House ID: DP/LT 5/Detached 67663311 City/Area: Garage: Resi/SFR/D MB#: 971G7 DOM/CDOM: 12/12 Type:

Bdr: 8 Total Baths: 7 Refreshments: Catered Lunch!

\$11,650,000

OpenHouse Type:

Brokers

Saft: 7350/A 1957 Year Built: Drawing: Yes Occupant Phone:

Occupant: Kev Safe: /No Key Safe

OpenHouse Type: Brokers Listing Office: **HOM Sotheby's International** Showing Agent: Kindy Slagle

Listing Agent: Kindy Slagle 05/22/2013 Tour Date:

Attend: Attended Cross Streets: Green Lantern and PCH

OC13056007 24532 SANTA CLARA AV, DANA POINT 92629 \$1,629,900

5 Open House ID: DP/LT 2/Attached 67601242 City/Area: Garage: 50/50 DOM/CDOM:

Type: Resi/CONDO/A MB#:

Total Baths: Refreshments: Bdr: 2 3 2778/A 1991 No Sqft: Year Built: Drawing:

Occupant Phone: Occupant:

Kev Safe: /No Key Safe

Cindy Bistany Listing Office: Keller Williams Realty Showing Agent:

Listing Agent: **Cindy Bistany** Tour Date: 05/22/2013

Attend: Attended Cross Streets: PCH/Violet Lantern

OC13092564 24872 SUNSTAR LN, DANA POINT 92629 \$935,000

6 Open House ID: DP/DH 2/Attached 67664541 City/Area: Garage:

Type: 4/4 Resi/SFR/D MB#: DOM/CDOM: Bdr: 2 Total Baths: Refreshments:

Saft: 1714/A Year Built: 1989 Drawing: No

Occupant Phone:

Occupant: Kev Safe: Brokers /Supra OpenHouse Type:

Listing Office: Coldwell Banker Showing Agent: Lee Tennant Listing Agent: Lee Tennant

Tour Date: 05/22/2013 Attend: Attended Cross Streets: Golden Lantern /Dana Point Dr. 7 OC13081143 33191 SEA KNOLL DR, DANA POINT 92629 \$815,000 Open House ID: 67347698 City/Area: DP/DH Garage: 6/Detached 15/15 Type: Resi/SFR/D MB#: DOM/CDOM: Bdr: 5 Total Baths: 3 Refreshments: Lunch will be served Saft: 2300/A Year Built: 1965 Yes Drawing: Occupant Phone: Occupant: Key Safe: OpenHouse Type: Brokers /Supra Listing Office: Realty Executives OCDreamhomes Showing Agent: Nelda McLaughlin Listing Agent: Nelda McLaughlin 05/22/2013 Tour Date: Stonehill and Oceanhill Attend: Attended Cross Streets: QOC13082101 34072 BEDFORD LN, DANA POINT 92629 \$1,389,000 DP/DO Open House ID: 3/Attached 67666832 City/Area: Garage: Type: Resi/SFR/D MB#: 97116 DOM/CDOM: 22/22 Bdr: Total Baths: Refreshments: Lunch Saft: 3147/A Year Built: 1990 Drawing: No Occupant Phone: Occupant: Kev Safe: Brokers /No Key Safe OpenHouse Type: Listing Office: **Prudential Calif Realty** Showing Agent: Shirley Tenger Listing Agent: Shirley Tenger Tour Date: 05/22/2013 Attend: Attended Cross Streets: Del Obispo & Village Road OC13090845 34781 CAMINO CAPISTRANO, DANA POINT 92624 \$1,159,000 9 Open House ID: DP/CB 2/Attached 67598180 City/Area: Garage: DOM/CDOM: Resi/SFR/D MB#: 972C7 6/122 Type: Bdr: Total Baths: 4 Refreshments: no Saft: 3486/A Year Built: 1955 Drawing: No Occupant: Occupant Phone: Kev Safe: /Supra OpenHouse Type: Brokers **Prudential Calif Realty** Showing Agent: **Bob Smith** Listing Office: Listing Agent: **Bob Smith** Tour Date: 05/22/2013 Attend: Attended Del Sol/Palisades Cross Streets: OC13089239 27255 CALLE ANEJO, DANA POINT 92624 \$787,500 Open House ID: 67557411 DP/CB 2/Attached City/Area: Garage: Type: MB#: DOM/CDOM: 11/11 Resi/SFR/D Bdr: Total Baths: Refreshments: Sqft: 2347/A Year Built: 1978 Drawing: No Occupant: Occupant Phone: Kev Safe: **Brokers** /Supra OpenHouse Type:

Robert Diehl

Showing Agent:

Camino Capistrano

**Prudential California Realty** 

Cross Streets:

Robert Diehl

05/22/2013

Attended

Listing Office:

Listing Agent:

Tour Date:

Attend: