

UCCESS Visiness grying for

Whether you're just launching your business or you think it's time to level up, this course will give you the tools to launch your career from a solid foundation, one that lets you know what you need to do today, this week, this month, this quarter, and this year to execute your well-considered business plan.

This course will show you how to take stock, create a vision, and gather the tools necessary to achieve that vision so you can create a professional, exemplary, referral-driven business that serves clients needs and exceeds client expectations.

COURSE **HIGHLIGHTS**

- · Helpful ideas for defining your real estate business, vision statement and mission statement
- A Business Plan Worksheet that will help you determine goals and execute your plan
- · Details about identifying strengths and weaknesses, and setting realistic, attainable goals
- An editable, customizable Business Plan Template
- How to calculate the action steps needed to achieve success as you define it

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