

# CALIFORNIA RISK MANAGEMENT

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**Real estate and risk go hand in hand, and the more you know about potential risks, the better able you'll be to effectively manage those risks and minimize exposure. For yourself, for your clients, for your brokerage.**

**Course highlights:**

- **An overview of risk and risk management as it relates to the real estate industry**
- **A discussion of property disclosure requirements, the Transfer Disclosure Statement, and related potential risks**
- **A review of the proper procedures for both disclosing agency relationships and confirming that clients and customers understand their representation options**
- **An explanation of the potential risks involved with executing real estate contracts and earning compensation**
- **An examination of antitrust laws, fair housing laws, and associated risks that lead to common violations**
- **Activities and scenarios to reinforce key concepts**

**\$19**

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