



PRESENTED BY:
CALIFORNIA REGIONAL MULTIPLE LISTING SERVICE

LIVE CRMLS Matrix Training

REALIST TAX 9:00AM-10:00AM

REALIST TAX IS MORE RESPONSIVE AND HAS MORE FEATURES THAN EVER BEFORE. LEARN TO USE REALIST TAX TO ITS FULL POTENTIAL TO DELIVER IN-DEPTH DATA ON PROPERTIES ACROSS CALIFORNIA. THIS CLASS WILL TEACH YOU TO IDENTIFY, UNDERSTAND, AND ACT ON THE TAX INFORMATION YOU DISCOVER, PLUS:

- HOW TO EXTRACT RELIABLE, IN-DEPTH PROPERTY DATA AND LOCAL MARKET INFORMATION
- FARMING TECHNIQUES TO EMPLOY WITH REALIST TAX DATA, INCLUDING MAIL LABEL GENERATION
 - CUSTOMIZATION, INCLUDING INTEGRATED AND ADVANCED MAPPING
 - CREATING AND SHARING PROFESSIONAL REPORTS
- HOW TO USE REALIST TAX TOOLS LIKE THE VALUE MAP AND PROPENSITY TO SELL

LIST FOR SUCCESS WITH CRMLS MATRIX 10:00AM-12:00PM

LISTING IN CRMLS MATRIX IS CRITICAL TO YOUR PROFESSIONAL SUCCESS. USE THIS COURSE TO NAVIGATE YOUR LISTINGS WITH CONFIDENCE: SHARPEN YOUR SKILLS WITH LISTING INPUT, MODIFICATION, AND MAINTENANCE, AND IMPROVE YOUR FAMILIARITY WITH THE CRMLS RULES AND REGULATIONS. THIS COURSE WILL COVER:

- HOW TO ADD AND MODIFY A LISTING, INCLUDING IMAGES AND SUPPLEMENTS
 - HOW TO CREATE AN OPEN HOUSE
- YOUR LISTING TOOLBOX AND HOW TO USE ITS REGISTERED LISTINGS SERVICE
 - WORKFLOWS FOR COMING SOON LISTINGS
- INSIGHT INTO BEST COMPLIANCE PRACTICES AND HOW TO AVOID VIOLATIONS



[Click here to](#)
[Register Now](#)

March 29th, 2023
9:00AM - 12:00PM