

# A Brief Introduction to Real Estate Finance

(CONSUMER PROTECTION)



If a buyer who's not paying cash can't obtain financing, the transaction will fail. To provide the best service to consumers, it helps to have a clear understanding of the financing process, from loan application through funding. This course provides you with the must-know financing facts to enable you to better serve your clients who require financing.

**\$19**

## **COURSE HIGHLIGHTS:**

- Key players in financing
- The loan application package and process
- Consumer options for loan packages and types
- The government's role in real estate financing
- Loan terminology
- Activities and scenarios to reinforce key concepts

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